

Mercy One - Central Iowa - Davis County Hospital
Statement of Revenue, Expenses and Net Position
Budget For Fiscal Year Ending June 30, 2023

	Actual	Projected	Budget	Budget
	06/30/21	06/30/22	06/30/23	% Var to Projected
Inpatient Revenue	\$ 3,138,718	\$ 3,702,233	\$ 3,205,065	-13.4%
Outpatient Revenue	44,149,819	48,878,714	49,969,326	2.2%
Clinic Revenue	5,983,185	6,535,738	8,380,765	28.2%
Other Revenue	60,036	63,470	62,415	-1.7%
Total Gross Revenue	53,331,758	59,180,155	61,617,571	4.1%
Contractual Adjustments	21,912,813	24,556,767	25,110,672	2.3%
Admin Adjustments	2,337,396	1,180,878	947,112	-19.8%
Charity Care	34,855	66,794	67,620	1.2%
Bad Debt	319,340	643,086	651,084	1.2%
Deductions From Revenue	\$ 24,604,405	\$ 26,447,525	\$ 26,776,488	1.2%
Net Patient Revenue	\$ 28,727,353	\$ 32,732,630	\$ 34,841,083	6.4%
<i>Net Revenue %</i>	<i>53.9%</i>	<i>55.3%</i>	<i>56.5%</i>	
Other Operating Revenue	496,668	463,535	370,756	-20.0%
340B Program Revenue	3,193,785	3,357,716	3,313,104	-1.3%
Total Operating Revenue	\$ 32,417,806	\$ 36,553,881	\$ 38,524,943	5.4%
Salaries/Wages	11,715,033	12,537,440	14,838,345	18.4%
Benefits	4,355,693	3,850,773	4,292,030	11.5%
Contract Labor/Services	3,615,121	3,561,075	3,541,104	-0.6%
Total Labor Costs	19,685,847	19,949,287	22,671,479	13.6%
Fees - Other Services	2,968,765	2,898,901	3,185,172	9.9%
Supplies	6,254,413	6,737,213	7,596,180	12.7%
Facility Costs	538,745	568,124	590,052	3.9%
Repairs & Maint - Other	335,277	384,024	472,656	23.1%
Equipment Lease/Rentals	56,691	56,102	56,244	0.3%
Insurance	155,126	145,903	159,600	9.4%
Interest	140,495	115,701	103,080	-10.9%
Depreciation/Amortization	2,448,170	2,513,512	1,711,260	-31.9%
Other Expense	301,047	418,524	512,988	22.6%
340B Retail Prog Costs	2,068,166	2,572,274	2,903,016	12.9%
Total Operating Expenses	\$ 34,952,743	\$ 36,359,566	\$ 39,961,727	9.9%
Expenses as % Total Oper Revenue	107.8%	99.5%	103.7%	
Operating Income/(Loss) \$	\$ (2,534,937)	\$ 194,316	\$ (1,436,784)	839.4%
<i>Operating Income/(Loss) %</i>	<i>-7.8%</i>	<i>0.5%</i>	<i>-3.7%</i>	
Operating EBIDA \$	\$ 53,728	\$ 2,823,528	\$ 377,556	-86.6%
<i>Operating EBIDA %</i>	<i>0.2%</i>	<i>7.7%</i>	<i>1.0%</i>	
Investment Income	110,347	76,098	55,200	-27.5%
Tax Levy Revenue	1,631,518	1,627,090	1,674,660	2.9%
Contributions	4,535,581	130,713	506,532	287.5%
Other	-	-	-	0.0%
Total Non-operating Revenue	\$ 6,277,447	\$ 1,833,901	\$ 2,236,392	21.9%
Excess of Rev over Exp \$	\$ 3,742,510	\$ 2,028,216.20	\$ 799,608	-60.6%
<i>Total Margin %</i>	<i>9.7%</i>	<i>5.3%</i>	<i>2.0%</i>	<i>-62.9%</i>
EBIDA \$	\$ 6,331,175	\$ 4,657,429	\$ 2,613,948	-43.9%
<i>EBIDA %</i>	<i>16.4%</i>	<i>12.1%</i>	<i>6.4%</i>	<i>-47.1%</i>
Net Assets Released from Restrict.	-	-	-	0.0%
Unrealized/Loss on Investments	-	-	-	0.0%
Other-Equity Transfers	-	-	-	0.0%
Inc(Dec) in Unrestricted Net Assets	\$ 3,742,510	\$ 2,028,216	\$ 799,608	-60.6%

Mercy One - Central Iowa - Davis County Hospital

Key Ratios

Budget for Fiscal Year Ending June 30, 2023

6/30/23 MHN Target	6/30/23 Hospital Target		Actual 6/30/21	Projected 6/30/22	Budget 6/30/23	Ratio Description
60	90		215	194	180	Days Cash on Hand-Operating
170	120		234	209	210	Days Cash on Hand-Total
45	42		49	48	42	Days In Patient AR - Gross
45	42		57	48	42	Days In Patient AR - Net
1.0%	-3.7%		-7.8%	0.5%	-3.7%	Operating Margin
7.0%	1.0%		0.2%	7.7%	1.0%	Operating EBIDA
3.0%	2.0%		9.7%	5.3%	2.0%	Total Margin
10.0%	6.4%		16.4%	12.1%	6.4%	Total EBIDA
NA	42.3%		40.8%	41.5%	42.3%	Contractual Adj as a % of Gross Chgs
2.8%	1.2%		0.6%	1.2%	1.2%	Uncomp Care as % of Gross Charges
60.0%	58.8%		60.7%	54.6%	58.8%	Labor Compensation Ratio
2.0%	2.00%		2.0%	1.70%	2.0%	Overtime %
5.3	5.0		7.9	5.1	5.0	FTE's per Adjusted Patient Day
\$ 1,610	\$ 2,600		\$ 2,296	\$ 2,586	\$ 2,600	Total Cost/Adj Patient Day
\$ 170	\$ 490		\$ 441	\$ 520	\$ 490	Supply Exp Per Adj Patient Day
40.0%	40.4%		39.5%	38.0%	40.4%	Non-Salary expense Ratio
28.0%	13.8%		24.1%	18.6%	13.8%	Long Term Debt to Capitalization
2.5	2.12		3.65	3.40	2.12	Debt Service Coverage
10	18		11.4	11.5	17.6	Average Age of Plant
6/30/23 MHN Target	6/30/23 Hospital Target		Actual 6/30/21	Projected 6/30/22	Budget 6/30/23	Payor Mix
N/A	N/A		40.8%	40.4%	40.4%	Medicare
N/A	N/A		13.2%	15.1%	15.1%	Medicaid
N/A	N/A		21.5%	19.6%	19.6%	Wellmark
N/A	N/A		8.5%	7.6%	7.6%	Commercial
N/A	N/A		14.5%	15.6%	15.6%	M-Care Advantage
N/A	N/A		1.5%	1.7%	1.7%	Private Pay
N/A	N/A		100.0%	100.0%	100.0%	Total

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Budget for Fiscal Year Ending June 30, 2023

Statistics

		Actual 6/30/2020	Actual 6/30/2021	Projected 6/30/2022	Budget 6/30/2023
Discharges					
Acute/OB		153	154	170	156
Skilled		43	44	36	36
Respite		-	-	-	-
Total		204	198	206	192
Patient Days					
Acute/OB		445	463	576	468
Skilled		380	372	235	252
Respite		-	-	-	-
Total		825	835	811	720
LOS					
Acute/OB		2.91	3.01	3.39	3.00
Skilled		8.84	8.45	6.53	7.00
Respite		0.00	0.00	0.00	0.00
Avg Daily Census		2.26	2.29	2.22	1.97
Observation OP only; discharged as OBS					
Admissions		292	322	403	365
OBS Hours		5,269	6,805	9,535	8,760
Equivalent Days	Total Hrs/24	219.54	283.54	397.29	365.00
Newborns					
Births		-	-	-	-
Days		-	-	-	-
Surgery Cases # cases					
IP		41	22	31	32
OP		383	434	466	475
ER Visits Discharged as ER Level of Care					
ER Visits		3,392	3,517	4,952	4,140
OP Visits Sched ER Proc or treatments; all other OP					
OP Visits		40,651	40,932	44,887	45,000
Clinic Visits		19,248	20,878	22,330	25,356
Long Term Care					
Admissions		-	-	-	-
Days		-	-	-	-
FTE's Paid and contracted					
Hospital		125.65	128.33	136.18	144.39
Clinic		39.53	40.41	41.39	46.16
Other					
Total		165.18	168.74	177.57	190.55

Davis County Hospital

Operating Budget Assumptions for FYE 06/30/2023

1. Assumed an overall increase in rates/charges of 0.0%
2. Assumed an inflationary factor of 4% for all supplies
3. Assumed revenue deductions to be 43.5% of gross revenues
4. Mileage Rate will remain at \$.510 per mile
5. Assumed Acute Care discharges to be 13 per month
6. Assumed an Average Length of Stay for Acute Care of 3.0 days (72 hours)
7. Assumed Swing Bed discharges to remain flat
8. Assumed an Average Length of Stay for Swing Bed of 7.0 days
9. Assumed the total number of Surgeries to increase by 2.0%
10. Assumed ER Visits to be 345 per month
11. Assumed a 5% increase in Lab OP procedures
12. Assumed General Radiology, CT Scans and Ultrasound to remain flat
13. Assumed DEXA, Mammograms, MRI, Nuclear Med and Nuclear Med to increase by 1%
14. Assumed an increase of 1% in the number of Outpatient Visits
15. Assumed Specialty Clinic Physician visits to increase by 1%
16. Assumed Rural Health Clinic visits would increase by 10%
17. Assumed EKG's to remain flat
18. Assumed Respiratory Therapy procedures to decrease by 5%
19. Assumed the Acute Care, Pediatric and Hospice room rate would increase from \$1,036 to \$1,088
20. Assumed the Swing Bed room rate would increase from \$885 to \$929
21. Assumed the Acute Care Isolation room and Telemetry room rate would increase from \$1,158 to \$1,216
22. Assumed the Swing Bed Isolation room rate would increase from \$1,005 to \$1,055